State of Washington Current Contract Information

Effective dates: November 3, 2000 Revision date: November 3, 2000

Contract number: 01998 (replaces 06495) Commodity code: 9620

Contract title: Chemical Road Deicer

Purpose: Update DustChem supplier information and add pricing for American West's CalBan C70

product to additional WSDOT delivery locations.

Term: May 15, 2000 – **Through** – May 14, 2001

For use by: Washington State Department of Transportation, Political Subdivisions of Washington and

Oregon states.

Contract type: This contract is designated as mandatory for WSDOT and convenience for Political

Subdivisions..

SCOPE OF CONTRACT This contract is awarded to **multiple** contractor(s).

Contractors: See Attachments Contact: See Attachments

Address: Please reference the attachments for listing of contractors.

Products available: CMA, CG90 10% & 22% and FreezGard Zero-Shields, and Cal-Ban

Special notes: See Below

Related product For sidewalk application of deicer contact OSP Central Stores.

contracts:

This page contains key contract features. Find detailed information on succeeding pages. For more information on this contract, or if you have any questions, please contact your local agency Purchasing Office, or you may contact our office at the numbers listed below.

State Procurement Officer: Robert Paulson, Jr., C.P.M. State Procurement Assistant: Erik Olson

Phone Number: (360) 902-7425 Phone Number: (360) 902-7434
Fax Number: (360) 586-2426 Fax Number: (360) 586-2426

Email: rpaulso@ga.wa.gov Email: Eolson@ga.wa.gov

Visit our Internet site: http://www.ga.wa.gov/proc.htm

Payment terms: Net 30 days

Shipping destination: Freight On Board (FOB) Destination

Freight: Prepaid and included in unit pricing

Contract pricing: See pages attached.

Term worth: \$2,550,000/1-year term

Current participation: \$150,000 MBE \$0 WBE \$2,400,000 OTHER \$0 EXEMPT

MBE 6 % WBE 0% OTHER 94% EXEMPT 0%

Washington State Department of General Administration Office of State Procurement, PO Box 41017, Olympia, WA 98504-1017

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Notes:

I. This contract is subject to RCW 43.19.190(2) & RCW 43.19.1905(7): which authorizes state agencies to purchase materials, supplies, services, and equipment of equal quantity and quality to those on state contract from non-contract suppliers. Provided that an agency subsequently notifies the Office of State Procurement (OSP) State Procurement Officer (SPO) that the pricing is less costly for such goods or services than the price from the state contractor.

If the non-contract supplier's pricing is less, the state contractor shall be given the opportunity by the state agency to at least meet the non-contractor's price. If the state contractor cannot meet the price, then the state agency may purchase the item(s) from the non-contract supplier, document the transactions on the appropriate form developed by OSP and forwarded to the SPO administering the state contract. (Reference General Authorities document)

If a lower price can be identified on a repeated basis, the state reserves the right to renegotiate the pricing structure of this agreement. In the event such negotiations fail, the state reserves the right to delete such item(s) from the contract.

- II. State Agencies: Submit Order directly to Contractor for processing. Political Subdivisions: Submit orders directly to Contractor referencing State of Washington contract. If you are unsure of your status in the State Purchasing Cooperative call (360) 902-7415.
- III. Only authorized purchasers included on the State Purchasing Cooperative (SPC) listing published and updated periodically by OSP may purchase from this contract. It is the contractor's responsibility to verify membership of Political Subdivisions/Non-Profit Corporations in the SPC prior to processing orders received under this contract. Contractors shall not process state contract orders from unauthorized purchasers.

Special Conditions:

- 1. **Update Contractor information:** DustChem has notified us of changes to their firm's contract contact person, cel telephone number and company federal tax identification number. Reference Contractor Identification attachment.
- 2. **Add Pricing For Additional WSDOT Delivery Locations:** Effective November 3, 2000, at WSDOT's request pricing for American West's CalBan C70 was added to this contract for additional WSDOT delivery locations. Reference Locations, Products and Prices attachment.
- 3. **Contract Extension:** Effective May 15, 2000, this contract has been extended for one additional year (May 15, 2000 through May 14, 2001) under existing contract terms, conditions, specifications and pricing, with the following two exceptions:
 - For Dust Chem (Contractor C) pricing will decrease by \$.60/ton, with new prices listed in the attachment.
 - For American West (Contractor E), minimum delivery is 30 tons with \$75.00 double drop fee assessed for split drops.
- 4. **Delivery of Liquid Deicers:** As an option on liquid deliveries only, Contractor may use a legibly printed ticket from a flow meter that has been tested and certified by a purchaser approved state agency of Weights and Measures. The certification of the meter shall not be older than one year. Purchaser may request that the meter be retested and certified again during the delivery year if the data from the meter is in question. This retesting and certification shall be done at no additional charge to the Purchaser. At any time Purchaser may choose to spot check a delivery of liquid product by having the load weighed on certified scales before and after delivery to insure

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the accuracy of the flow meter. No additional charge shall be assessed the Purchaser for spot checking deliveries of liquid product.

- 5. **Add New Deicer Product to Two DOT Sites:** Effective December 29, 1999, add CalBan C70 to contract for Everett and Monroe Maintenance Sites, reference Pages 14 and 15.
- 6. **Clarify Minimum Order Quantity:** There has been some question as to minimum order quantity on the contract. In most instances, the WSDOT site should be able to take a full load of the product being ordered in normal truckload quantities for that particular product. However, in unusual instances, it may not be possible for such an order quantity to be ordered for a specific site. In such instances, the contract specifies a "Minimum order" as being "Truck Load 20 Tons."

Perhaps for those few orders where less than a normal full truck load quantity is ordered, a "no-charge drop shipment" to another WSDOT site can be arranged. In this way the negative impact of freight costs can be minimized. If it should be necessary for WSDOT to actually order less than 20 tons, than a split shipment drop charge up to \$40.00 will be allowed.

- 7. **Product Change From DustChem (Contractor C):** Effective November 15, 1999, DustChem replaced their L1 = IB4 30% magnesium chloride product (called FreezGard with 4% Ice Ban inhibitor) with a new product which includes FreezGard plus 0.75% TEA (Triethanolamine). Characteristics of the new product are are available from the supplier. (Two other L1 products FreezGard with 10% Ice Ban inhibitor (L1 with IB10) and FreezGard with 15% Ice Ban inhibitor (L1 with IB15) will still be available from the contractor with no price change.)
- 8. **Add L1 and L2 deicer products:** Effective December 9, 1999, L1 deicer product from DustChem was added to contract for South Central Region, Connell Maintenance Site, MA 3, SR 260, MP 6.9, ½ Mile North of SR 260 on Columbia Street (reference page 27 of attachment for pricing and order quantities). Effective December 9, 1999, L2 deicer products from American West were also added to the contract for Connell Maintenance Site, (reference page 27 of attachment for pricing and minimum order quantity).
- 9. **Correct pricing error for three North Central Region locations:** See page 20 of the Locations, Products and Prices attachment for correct pricing for American West for L2 products C80, C70 and C60 for Mansfield, Omak Grade, and Okanogan Maintenance Site.
- 10. Add Delivery Locations for S2 Supplied by Cargill Salt (Contractor D): At the request of WSDOT's Northwest Region, effective November 23, 1999 pricing for S2 (CG-90) product delivered to eight additional maintenance sites was added to the contract. See Locations, Products and Prices attachment for new prices.
- 11. In response to an increase in estimated L2 purchase requirements for the 1999-2000 winter season, the Contractor (American West Environmental Suppliers) has offered a price decrease of approximately two percent (i.e. decreases of \$2.00/ton for C80, \$3.00/ton for C70 and \$3.00/ton for C60). New product prices for each delivery location became effective October 14, 1999, and are as listed in the attached price sheet.
- 12. The concentrations for the deicer products are as follows:
 - L1 = 30 percent MgCI (magnesium chloride)
 - L2 = 32 percent Base CaCI (calcium chloride)
 - S1 = NaCI plus corrosion inhibitor
 - S2 = S1 plus 10 percent Mg
 - S3 = S1 plus 20-22 percent Mg
 - S4 = CMA (calcium chloride acetate)
- 13. Commodity Codes for the deicer products are as follows:

9620-011-060
9620-011-080
9620-011-100
9620-011-210
9620-008-004
9620-008-010
9620-008-015
9620-030-050
9620-030-080
9620-030-070
9620-030-060

FIELD DELIVERY OF PRODUCTS

- A. The bill of lading and/or invoice for each shipment must contain the following information.
 - 1. Name of product.
 - 2. Contractor and manufacturer of product.
 - 3. Destination of delivery.
 - 4. Contract unit of measure.
 - 5. Total number of units being delivered.
 - 6. Contract unit price for product delivered.
 - 7. Total weight of delivery (certified scale ticket).
 - 8. Total price for units delivered.
 - 9. Lot number of product (products) being delivered. The lot number must enable purchaser to track a delivered product back to its manufacture point, date of manufacture and specific batch.
 - 10. Transport information--Name of transporting company, tank, trailer or rail car number, point and date of origin.
 - 11. A copy of the original bill of lading.
 - 12. For liquid products include the Percent Concentration and Specific Gravity.

The Purchaser will not process invoices for payment until the contractor has met all requirements under this section.

- B. Contractor will be responsible for all necessary equipment to transfer liquid deicers to purchasers' storage tanks.
- C. Purchasers storage tanks will be fitted with a 3-inch male pipe fitting to allow for unloading of product.
- D. One 16-ounce sample of the liquid or dry product being delivered will be taken from the delivery container <u>before</u> the product is unloaded.
 - 1. If the load is liquid, samples will be taken from the transfer hose only after no less than one half of the load has been discharged or samples may be taken from the delivery container with a bailer tube.
 - 2. If the product is dry, about 8 ounces of material will be taken from the top 4 inches of the load and the remaining 8 ounces at a depth of about 24 inches. This is important to verify separation or non-separation of product. All samples are to be taken prior to unloading.

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- E. Each shipment shall be accompanied by a current and clearly legible MSDS.
- F. An anti-foaming agent will be available from the contractor for use as needed, at no additional charge to the State, to control foaming during loading, unloading, and agitation of liquid deicers.
- G. All orders will be placed by fax. The official order date shall be the date of the fax transmittal if received by the contractor before 2:00 p.m. (all order times reflect contractor time) and the next day if received by the contractor after 2:00 p.m. contractor will fax back to the buyer a confirmation of receipt and an estimate of the order shipment date within 2 business hours.
- H. All material is subject to inspection and analysis as delivered. No precipitate or flocculation in liquid products shall be allowed in excess of the specification limits. Material portraying these or other uncharacteristic traits when delivered may be immediately rejected at the option of the buyer or their representative at the delivery location. All products may be assessed penalties for late deliveries or poor quality. Any problems must be noted at the point of delivery by WSDOT personnel; documented, and relayed to their Regional Supply officer for action.
- I. Deliveries shall be made during normal working hours (Monday through Friday between the hours of 8:00 A.M. and 4:00 P.M. for all time zones), unless otherwise requested or agreed to by purchaser. Any deliveries made without proper advance notification or outside of the established delivery times (unless otherwise authorized in advance) will be assessed an initial penalty of 25% of the purchase price of the product. See "J" for details.

NOTE: Other charges (i.e. sales tax) if applicable will be adjusted to reflect the new purchase price when a penalty is taken as a reduction of purchase price.

J. Delivery shall be made on or with-in two (2) calendar days or less on all orders received by the contractor during the months of October to April and 15 days or less on orders placed during other months. In the event the contractor fails to deliver within two calendar days as required, on day 3 or 16, a 25% late delivery penalty will be assessed. An additional 5% penalty per day will be assessed for each day of delay beginning with day 4 or 17 (depending on month of order) and continuing until delivery is made.

The late delivery fee assessment will be deducted from the payment of the invoice for the specific load of product not delivered according to the terms of this agreement. Consistently late deliveries may result in contract termination.

During the months of October to April, when orders larger than 50 tons (2 loads) per location are placed, 50 tons of that order must be delivered within the 2 day time period or penalties will apply and a late delivery report is required. If the contractor can not deliver the entire order at once, the balance must be delivered in a minimum of 50 ton quantities on daily deliveries beginning immediately after the first delivery, or as agreed to by the purchaser. This section does not prohibit delivery of an entire order at one time nor any other delivery schedule that exceed the conditions of this contract. Any assessments or deductions charged for improper notification and/or delivery will be accompanied with verification of order and delivery date.

K. Penalties assessed for late deliveries caused by what the contractor feels are "reasonable or uncontrollable circumstances" shall within seven (7) calendar days be addressed with the respective Regional Supply officer by means of a late delivery report. The Supply Officer will consult their respective Maintenance Engineer and notify WSDOT Purchasing (Gary Smith) with specifics of problem and estimate of penalty. WSDOT Purchasing will review and work with the Office of State Procurement for action and final determination of penalty if any.

BEFORE ALLOWING ANY PRODUCT TO BE UNLOADED DEPARTMENT OF TRANSPORTATION PERSONNEL WILL ADHERE TO THE FOLLOWING PROCEDURES:

A. INSPECTION

- 1. Document and maintain records on all deliveries, including those that are rejected.
- 2. Check to assure that the product is being delivered according to the terms of the contract. This includes but is not limited to the following:
 - a. Date of the order.
 - b. Date and time of delivery.
 - c. Verification of advance delivery notification.
 - d. Delivered within allowable times.
 - e. Name of delivery company and license plate numbers.
 - f. Are any penalty assessments required?
 - g. Is the product being delivered what you ordered?
 - h. Document all procedures prior to unloading of product.
 - i. Verify that all papers required of a delivery are present, complete, and legible.
 - 1. Legible and current MSDS sheet.
 - 2. Certified weight slip.
 - 1. Accurate, complete, and legible bill of lading and/or invoice with the information as required in Section III Part A

B. SAMPLING AND TESTING

- 1. One 16-ounce sample of all products will be taken from each load of product being delivered at the time of delivery. Clearly label samples for identification. Send the sample directly to Chad Sherrel at the departments Material Testing Laboratory MS 47635. Be sure the Transmittal form is place in the box and contains at least the following information; Manufacture or Contractors name, name of product, lot number of product, shipping date, date received, name of delivery point, and name and phone number of person who received the load and took the samples. This sample will be used for testing and/or fingerprinting at the department's expense to insure product quality. Test results from the Headquarters Materials Laboratory will be final and in the best interest of the State. There will be written notification of test results only if a problem is detected.
- 2. Check and record the specific gravity of the samples.
- 3. Samples sent to the Headquarters Materials Laboratory will be tested for conformance to specification during the year. Each type of product may be tested for those parameters listed in the General Specifications and from the appropriate Category.

C. UNLOADING

- 1. Visually inspect the load to determine if there are any obvious reasons why the load should be rejected.
- 2. Note the amount of product currently in storage prior to unloading.
- 3. Visually inspect the delivered product again while unloading. If problems are noted that are a cause for rejection of the load, halt the unloading process. Take photos if applicable and record any pertinent information. Conduct the following procedures if the material is to be rejected.
 - a. If material fails initial inspection or testing reload the product and reject the load.
 - b. If reloading can't be done, (mixed with previous material) note the amount of product (liquid only) pumped into the tank and total product now present in the tank.
 - c. Circulate the tank and then pull two one-gallon (4-Liter) samples of the contaminated deicer material now in the tank
 - d. Check and record the specific gravity of the samples.

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- e. Take appropriate action as needed to assure the integrity of product on hand if possible. Will all products on hand have to be removed?
- f. Send samples directly to Chad Sherell at the Headquarters Materials Laboratory.
- g. Immediately advise the Regional Purchasing Officer of any ordering, delivery, storage, or product quality issues.

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Page 8 CONTRACTOR INFORMATION

Contractor A: Cryotech Deicing Technology

Contact: Roxanna Huffman

Phone: 319-372-6012

Fax: 319-372-2662

Federal ID No.: 33-0270225

Supplier No.: 9

Payment address: P.O. Box 513120, Los Angeles, "CA 90051-1120

Order placement address: 6103 Orthoway, Fort Madison, IA 52627

Ordering procedures: See notes, Page 2

Minimum orders: 20 Metric Ton Truck Load

Delivery time: 2 Days ARO

Payment terms: Net 30 days

Shipping destination: Freight on Board (FOB) destination

Freight: Prepaid and included

Contract participation: \$200,000/1-year term

MWBE participation: \$0 MBE \$0 WBE \$200,000 OTHER \$0 EXEMPT

MBE 0% WBE 0% OTHER 100% EXEPMT 0%

Contractor "A" provides the following products only.

Category 7 (S-4) - Calcium Magnesium Acetate (Solid) CMA

Contractor A Pricing Options: 1) 7-14 day delivery of truckload quantities (20 or metric tons) from Fort Madison, Iowa, purchaser may deduct \$65.00 from the per ton price listed on the price sheet below. 2) Rail Car Delivery deduct \$135.00 per ton. Purchaser must add \$120.00 per ton for Weekend delivery under these special pricing options.

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Page 9 CONTRACTOR INFORMATION

Contractor B: UAP Northwest (Envirotech)

Contact: Dave Schwedhelm, Industrial Sales

Phone: 509-545-6305

Fax: 509-545-1702

Federal ID No.: 91-0934287

Supplier No.: 3392

Payment address: UAP Northwest, 1220 N. Oregon Avenue, Pasco, WA 99302

Order placement address: Same

Ordering procedures: See Notes, Page 2

Minimum orders: Truck Load – 20 Tons

Delivery time: 2 Days ARO

Payment terms: Net 30 days

Shipping destination: Freight on Board (FOB) destination

Freight: Prepaid and included

Contract participation: \$1,200,000/1 year term

MWBE participation: \$150,000 MBE \$0 WBE \$1,050,000 OTHER \$0 EXEMPT

MBE 10% WBE 0% OTHER 90% EXEPMT 0%

Angel Trucking

Contractor "B" provides the following products only.

Category 4 (S-1) - Corrosion Inhibited Sodium Chloride (Solid) Ice Slicer- Meltdown 10.

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Page 10 CONTRACTOR INFORMATION

Contractor C: Dust Chem

Contact: Sharee Hall (Changed November 3, 2000)

Phone: 800-869-6406 (Cell Phone 435-701-5984)

Fax: 435-795-9191

Federal ID No.: 87-0620752 (Corrected November 3, 2000)

Supplier No.: 4559

Payment address: PO Box 206, Holden UT 84636

Order placement address: Same

Ordering procedures: See Note 2

Minimum orders: Truck Load – 20 Tons

Delivery time: 2 Days ARO

Payment terms: Net 30 days

Shipping destination: Freight on Board (FOB) destination

Freight: Prepaid and included

Contract participation: \$300,000/1-year term

MWBE participation: \$0 MBE \$0 WBE \$300,000 OTHER \$0 EXEMPT

MBE 0% WBE 0% OTHER 100% EXEPMT 0%

Contractor "C" provides the following product only.

Category 1 (L-1) - Liquid Magnesium Chloride FreezGard Zero with Shields LS

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Page 11 CONTRACTOR INFORMATION

Contractor D: Cargill Salt

Contact: Gary Winters

Company Address: 13527 SE Johnson Road, Milwaukie OR 97222

Phone: (503) 684-3350 or 1-800-470-7342

Fax: (503) 639-4664

Federal ID No.: 41-017768

Supplier No.: 681-1

Payment address: P.O. Box 60000 File 72361, Pasadena, CA 91189-0336

Order placement address: 16316 SW 72nd Portland Oregon 97224

Ordering procedures: See Notes, Page 2

Minimum orders: Truck Load – 20 Tons

Delivery time: 2 Days ARO

Payment terms: Net 30 days

Shipping destination: Freight on Board (FOB) destination

Freight: Prepaid and included

Contract participation: \$350,000/1-year term

MWBE participation: \$0 MBE \$0 WBE \$350,000 OTHER \$0 EXEMPT

MBE 0% WBE 0% OTHER 100% EXEPMT 0%

Contractor "D" provides the following products only:

Category 5 (S-2) - Corrosion Inhibited Sodium Chloride (Solid) CG-90 10%

Category 6 (S-3) - Corrosion Inhibited Sodium Chloride (Solid) CG-90 22%

FOB Destination Freight Pre-Paid and added to the invoice for shipments to other than WSDOT. S2 \$145.00 per ton and S3 \$177.20 per ton.

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Page 12 **CONTRACTOR INFORMATION**

Contractor E: American West Environmental Supplies, Inc

Contact: James Hand

Phone: 888-547-5475

Fax: 509-547-7861

Federal ID No.: 91-1679715

Supplier No.: 4558

Payment address: P.O. Box 730, Pasco WA 99301-0730

Order placement address: Same

Ordering procedures: See Notes, Page 2

Minimum orders: New minimum Eff. 5/15/00 - Truck Load – 30 Tons, with \$75.00 double drop

fee

Delivery time: 2 Days ARO

Payment terms: Net 30 days

Shipping destination: Freight on Board (FOB) destination

Freight: Prepaid and included

Contract participation: \$500,000/1-year term

MWBE participation: \$0 MBE \$0 WBE \$500,000 OTHER \$0 EXEMPT

MBE 0% WBE 0% OTHER 100% EXEPMT 0%

Contractor "E" provides the following products only:

Category 2 (L-2) - Cal-Ban

FOB Destination Freight Pre-Paid and added to the invoice for shipments to other than WSDOT. L2 \$145.00 per ton and S3 \$177.20 per ton.

		Contractor A (Cryotech)	Contractor B (UAP NW)	Contractor C (ChemDust)	Contractor D (Cargill)	Contractor E (American W)	Contractor E (American V CalBan		ican W)
							C80	C70	C60
	Northwest Region Product, Delivery Locations & Minimums								
1.	Airport Way Site (formally James Street) 3920 Airport Way (Back-up Site 512 Sunset) Bellingham, WA								
	 S1 700 Tons S2 500 Tons S4 30 (Metric)Tons 	\$1,178.00	\$170.00		\$164.90				
	L1 Tons							\$152.41	
2.	Shucksan Maintenance Site, MA 1 14600 Mt. Baker Hwy Glacier WA S4 10 (Metric) Tons	\$1,178.00							
	L1 Tons							\$156.78	
3.	Maple Falls Maintenance Site, MA 1 7516 Mt. Baker Hwy Maple Falls WA								
	S1 700 Tons S2 500 Tons		\$170.00		\$160.00				
4.	Heichel Maintenance Site, MA 2 1500 North of SR 532 on 12 th Avenue NW								
	S2 50 Tons				\$164.90				
5.	Hazel Maintenance Site, MA 2 31509 SR 530 NE Arlington WA S2 75 Tons				\$163.50				
					\$105.50				
6.	Coupeville Maintenance Site, MA 2 610 West, SR 20 Coupeville WA (Whidbey Island)								
	S2 75 Tons				\$163.50				

		Contractor A (Cryotech)	Contractor B (UAP NW)	Contractor C (ChemDust)	Contractor D (Cargill)	Contractor E (American W)	Contrac	Contractor E (Ameri CalBan	
							C80	C70	C60
7.	Mt. Vernon Maintenance Site, MA 2 1783 Cedardale Road Mt. Vernon WA L1 Tons S2 125 Tons S4 30 Tons	\$1,178.00			\$163.50			\$150.36	
8.	Birdsview Maintenance Site, MA 2 SR 20, MP 83.9 Approx. 200 yd. West of Cape Horn Road S2 75 Tons	51,178.00			\$165.90				
9.	Arlington Maintenance Site, MA 2 521 South Olympic Street Arlington WA S2 75 Tons				\$163.50				
10.	Coal Creek (Sedro Woolley) Maintenance Site, MA 2 2544 SR 20, MP 70 Just East of Sims Road S2 75 Tons				\$163.50				
11.	Swinomish Maintenance Site, MA 2 SR 20, MP 50 Under Duane Berentson Bridge S2 75 Tons				\$163.50				
12.	Everett Maintenance Site, MA 3 709 N Broadway Everett, WA S2 150 Tons S4 20 Tons L1 60 Tons	\$1,178.00		\$157.25		\$99.12	\$134.75	\$145.80	\$159.33

		Contractor A (Cryotech)	Contractor B (UAP NW)	Contractor C (ChemDust)	Contractor D (Cargill)	Contractor E (American W)	Contrac	tor E (Amer CalBan	ican W)
		(Cryoteen)	(6/11/11/1/)	(Chembust)	(Curgin)	(zimerican vv)	C80	C70	C60
13.	Monroe Maintenance Site, MA 3 14200 Cascade View Drive Monroe WA						300	0.70	
	S2 150 Tons S4 20 Tons	\$1,178.00		\$157.25					
	L1 60 Tons	\$1,178.00				\$98.91	\$134.54	\$145.59	\$159.12
14.	Skykomish Maintenance Site, MA 3 73930 NE Old Cascade Hwy Skykomish WA								
	S2 50 Tons				\$161.90				
15.	Greenwater Maintenance Site, MA 4 SR 410, MP 42 Approx. 17 Miles East of Enumclaw								
	S2 50 Tons S4 10 Tons	\$1,178.00			\$162.75				
16.	L1 Tons Enumclaw Maintenance Site, MA 4 333 Griffen Avenue Enumclaw WA							\$146.80	
	S2 50 Tons				\$161.85				
17.	Renton Maintenance Site, MA 4 2740 NE 3 rd Renton WA								
	S2 50 Tons				\$159.85				
18.	Geneva Maintenance Site, MA 4 3722 South 344 th Street Auburn WA								
	S2 50 Tons				\$159.85				
19.	Kent Maintenance Site, MA 4 26620 68yth Avenue South Kent WA								
	L1 Tons S2 50 Tons				\$160.85			\$142.36	

		Contractor A (Cryotech)	Contractor B (UAP NW)	Contractor C (ChemDust)	Contractor D (Cargill)	Contractor E (American W)	Contrac	tor E (Amer CalBan	ican W)
							C80	C70	C60
	S4 20 Tons	\$1,178.00							
20.	Northrup Maintenance Site, MA 5 10833 Northrup Way NE Bellevue WA								
	L1 50 Tons		\$170.00 \$200.00 Totes	\$97.51 \$112.74 \$124.64		\$94.96	\$130.59	\$141.64	\$155.17
	S4 20 Tons	\$1,178.00							
21.	Mercer Island Maintenance Site, MA 5 2237 60 th Avenue SE Mercer Island WA L2 50 Tons L1 50 Tons W/IB10 W/IB15 L3 25 Tons			\$97.15 \$112.40 \$124.40		\$94.96	\$130.59	\$141.64	\$155.17
21a.	Mercer Island Maintenance Site, MA 5 72 nd Avenue SE Mercer Island WA S4 20 Tons S4 20 Tons L1 Tons	\$1,178.00 \$1,178.00						\$141.64	
22.	Preston Maintenance Site, MA 5 SE Preston Way Issaquah WA L1 Tons S1 500 Tons		\$170.00 \$200.00 Totes					\$140.04	
	S4 40 Tons	\$1,178.00							

		Contractor A (Cryotech)	Contractor B (UAP NW)	Contractor C (ChemDust)	Contractor D (Cargill)	Contractor E (American W)	(Y) CalBan		ican W)
		-			_		C80	C70	C60
23.	Spokane Street Maintenance Site, MA 5 6 th Avenue South Seattle WA								
	S1 400 Tons		\$170.00 \$200.00 Totes						
	S4 40 Tons	\$1,178.00	φ200.00 Totes						
	L1 Tons							\$142.70	
24.	Ballinger Street Maintenance Site, MA 5 North 205 th Street Seattle WA 98155 S1 100 Tons		\$170.00						
	North Central Region Product, Delivery Locations & Minimums								
1.	Berne Maintenance Yard, MA 1, ICP# 2-0-025B, SR 2, MP 73, north side of highway S2 200 Tons L1 220 Tons W/IB10 W/IB15 L2 600 tons			\$94.57 \$103.85 \$112.76	\$167.85	\$88.30	\$127.18	\$138.23	\$151.76
2.	Wenatchee District Site, MA 1, ICP# 2-0-025B 2830 Euclid Avenue, Wenatchee WA 98801 S1 100 Tons L1 220 Tons W/IB10 W/IB15 L2 500 tons		\$170.00	\$85.69 \$100.93 \$108.96		\$84.17	\$121.85	\$132.90	\$146.43
3.	Orondo Maintenance Site, MA 1 SR 2, MP 140.5, South side of highway S3 25 Tons				\$196.85				
4.	Chelan Maintenance Yard, MA 1. ICP# 2-1-019B, SR 150, MP 9.6, SW side of highway L2 500 tons					\$88.77	\$126.45	\$137.50	\$151.30

		Contractor A (Cryotech)	Contractor B (UAP NW)	Contractor C (ChemDust)	Contractor D (Cargill)	Contractor E (American W)	Contrac	tor E (Amer CalBan	ican W)
							C80	C70	C60
	S3 25 Tons				\$194.70				
5.	Olds Station Stockpile Site, MA 1, ICP# 2-1-107B SR 97A, MP 201.2, West Side								
	S3 25 Tons				\$196.20				
6.	Waterville Maintenance Yard, MA 1, ICP# 2-1-107B, SR 2, MP 149.5, SE Side of highway								
	L2 500 tons S3 25 Tons				\$196.20	\$86.17	\$124.45	\$134.90	\$148.20
6a.	Dryden Vicinity Stockpile Site MA 1 SR 2, MP 105.5, .2 Miles North of Highway on County Road #163								
	S3 50 Tons Bulk				\$196.20				
6b.	Nason Creek Stockpile Site, MA 1, ICP# 2-1-027B, SR 2, MP 81.7, North Side (.3 miles West of Rest Area)								
	L2 180 tons S3 50 Tons Bulk				\$196.20	\$88.10	\$124.78	\$137.23	\$151.30
7.	Moses Lake Maintenance Site, MA 2, ICP# 2-2-021B, SR 117, MP 50.98 Ram Road & Kittleson Road								
	S3 25 Tons L1 220 Tons			\$78.99	\$196.20				
	W/IB10 W/IB15			\$93.42					
	L2 300 tons			\$102.26		\$77.65	\$114.70	\$125.75	\$139.28
8.	Ephrata Maintenance Site, MA 2, ICP# 2-2-200B, 804 North Basin Street Ephrata WA 98823								
	L1 150 Tons W/IB10			\$83.40 \$92.54					
	W/IB15 L2 300 tons			\$101.33		\$80.13	\$117.37	\$128.42	\$139.71

		Contractor A (Cryotech)	Contractor B (UAP NW)	Contractor C (ChemDust)	Contractor D (Cargill)	Contractor E (American W)	Contrac	tor E (Amer CalBan	ican W)
							C80	C70	C60
	S3 25 Tons				\$196.20				
9.	George Maintenance Site, MA 2, ICP# 2-2-217B, SR 90, Exit 149, Rt. 0.3 miles on Frontage Road, 302 Sam Avenue								
	L2 300 tons S3 25 Tons				\$196.20	\$80.56	\$115.13	\$126.18	\$139.71
10.	Othello Maintenance Site, MA 2, ICP# 2-2-092B, SR 26, MP 41, South side of highway L2 300 tons S3 25 Tons				\$196.20	\$77.26	\$110.83	\$121.88	\$134.22
11.	Vantage Stockpile Site, MA 2 SR 90, West Side of Columbia River Bridge South of Highway S3 25 Tons				\$196.20				
12.	Vernita Stockpile Site, MA 2 Jct. SR 24 & SR 243 S3 25 Tons				\$196.20				
13.	Trinidad Stockpile Site, MA 2 SR 28, MP 21.25, South Side S3 25 Tons				\$106.20				
14.	S3 25 Tons (Special Stockpile Site), MA 2 Jct. SR 26 & 262, MP 0.01 on Right				\$196.20				
	S3 25 Tons				\$196.20				
15.	(Special Stockpile Site), MA 2 SR 28, MP 79.02								
	S3 25 Tons				\$196.20				

		Contractor A (Cryotech)	Contractor B (UAP NW)	Contractor C (ChemDust)	Contractor D (Cargill)	Contractor E (American W)			ican W)
							C80	C70	C60
16.	Twisp Maintenance Site, MA 3, ICP# 2-3-201B, SR 153, MP 30.4, (.3 mile from SR 20), South Side of highway L2 180 Tons L1 150 Tons W/IB10 W/IB15 S3 25 Tons			\$87.91 \$99.02 \$107.94	\$197.80	\$88.61	\$130.27	\$141.32	\$154.85
17.	Cedars Stockpile Site, MA 3 SR 97, MP 286.2, East Side								
	S3 25 Tons				\$196.20				
18.	Tonasket Maintenance Site, MA 3, ICP# 2-3-102B, SR 97, MP 314.2, East Side of highway L2 180 Tons S3 25 Tons				\$196.20	\$88.61	\$127.77	\$138.82	\$151.20
19.	Brewster Maintenance Site, MA 3, ICP# 2-3-202B, SR 97, MP 259.14, West Side								
	L1 90 Tons			\$85.68 \$99.81 \$109.36	\$197.80	\$87.61	\$125.80	\$138.85	\$151.20
20.	Coulee City Maintenance Site, MA 3, ICP# 2-3-348B, SR 2, MP 191.6, West Side of highway L2 180 Tons					\$92.10	¢117.20	¢120.25	¢1.42.20
	L2 180 Tons S3 25 Tons				\$197.80	\$82.10	\$117.20	\$130.25	\$143.38
21.	Electric City Maintenance Site, MA 3, ICP# 2-3-040B, SR 155, MP 23.8, West Side of highway								
	L1 90 Tons W/IB10 W/IB15			\$83.22 \$98.32 \$107.72					
	L2 180 Tons			Ψ107.72		\$83.70	\$119.80	\$132.85	\$145.80

		Contractor A (Cryotech)	Contractor B (UAP NW)	Contractor C (ChemDust)	Contractor D (Cargill)	Contractor E (American W)	Contrac	tor E (Amer CalBan	ican W)
					4407.00		C80	C70	C60
	S3 25 Tons				\$197.80				
22.	Nespelem Stockpile Site, MA 3 SR 155, MP 47.5								
	S3 50 Tons Bulk				\$195.50				
23.	Goat Ranch Stockpile Site, MA 3 SR 20, MP 295								
	S3 50 Tons Bulk				\$198.00				
24.	Brewster Airport Stockpile Site, MA 3 SR 97, MP 263.16								
	S3 25 Tons Bulk				\$194.50				
25.	Blewett Maintenance Site, MA 1, ICP# 2-1-067B, SR 97, MP 178.2, West side of highway								
	L2 600 Tons S1 25 Tons Bulk		\$170.00			\$84.00	\$123.66	\$134.71	\$148.24
26.	Iron Creek Stockpile Site, MA 1 SR 97, MP 157.7 ¼ Mile North of Mineral Springs, West Side								
	S1 25 Tons Bulk		\$170.00						
27.	Leavenworth Maintenance Yard MA 1, ICP# 2-1-025A, SR 2, MP 99.5 Jct. W/Mill Street Leavenworth, WA								
	L2 500 Tons					\$84.00	\$123.66	\$134.71	\$148.24
28.	Scenic Stockpile Site, MA 1, ICP# 2-1-196B SR 2, MP 58.65 Jct. King County RD #94849, South Side								
	L2 500 Tons S1 25 Tons Bulk		\$170.00			\$89.22	\$129.18	\$140.23	\$153.89
29	Mansfield MA 3, ICP# 2-3-360B SR 172, Milepost 22, 0.3 Mi. on 14 th St NE					101			
	L2 60 Tons					\$84.55	\$121.70	\$132.73	\$146.95

		Contractor A (Cryotech)	Contractor B (UAP NW)	Contractor C (ChemDust)	Contractor D (Cargill)	Contractor E (American W)	Contrac	tor E (Amer CalBan	ican W)
		-			_		C80	C70	C60
30	Omak Grade, MA 3, ICP# 2-3-103B SR 155, Milepost, E side of hwy L2 25-30 Tons					\$87.61	\$128.27	\$140.32	\$154.40
31	Okanogan Maintenance Site, MA 3,, ICP# 2-3-101B, SR97 Milepost, South side of highway					·			
	L2 210 Tons					\$87.61	\$128.52	\$139.57	\$153.10
	Olympic Region Delivery Locations & Bid Price Minimums								
1.	Tacoma Narrows Bridge SR 16, MP 5.05								
	L1 110 Tons W/IB10 W/IB15			\$92.02 \$109.56 \$119.24					
	L2 110 Tons					\$98.13	\$132.83	\$143.88	\$157.41
2.	Port Angeles South "C" Street Port Angeles WA S4 20 Tons	\$1,178.00							
3.	Aberdeen Olympia Highway Aberdeen WA 98520								
	S4 20 Tons	\$1,178.00							
4.	Elma Twidwell Road Elma WA 98541								
	S4 20 Tons	\$1,178.00							

		Contractor A (Cryotech)	Contractor B (UAP NW)			`			ican W)
	Southwest Region Product, Delivery Locations & Minimums						C80	C70	C60
1.	134 th Street Maintenance Site, MA 1 SR 205, MP 36.57, West Side Vancouver WA S3 12 Tons				\$240.00				
	S4 30 Tons L1 100 Tons W/IB10 W/IB15 L2 100 Tons	\$1,178.00		\$92.53 \$121.22 \$132.08	Ψ2-τ0.00	\$96.48	\$131.13	\$142.18	\$155.71
2.	Kelso Maintenance Site, MA 1 2400 Talley Way Kelso WA L1 125 Tons W/IB10 W/IB15 L2 125 Tons			\$93.63 \$117.08 126.23		\$101.10	\$134.86	\$145.91	\$159.44
3.	Mt. St. Helens Maintenance Site, MA 1 SR 504 Spur, MP 21.8, North S3 8 Tons L1 10 Tons			\$95.39					
	W/IB10 W/IB15 L2 10 Tons			\$121.15 \$129.08			\$139.45	\$150.50	\$164.03
4.	Chehalis Maintenance Site, MA 2 1155 SW William Chehalis WA L1 170 Tons W/IB10 W/IB15 L2 170 Tons			\$92.87 \$119.36 \$127.44		\$104.54	\$139.45	\$150.50	\$164.03

		Contractor A (Cryotech)	Contractor B (UAP NW)	Contractor C (ChemDust)	Contractor D (Cargill)	Contractor E (American W)	Contrac	tor E (Amer CalBan	ican W)
5.	Morton Maintenance Site, MA 2 West Side of Chapman Road SR 508, MP 31.29 Morton WA						C80	C70	C60
6.	L1 170 Tons W/IB10 W/IB15 L2 170 Tons Toledo Maintenance Site, MA 2			\$93.25 \$119.59 \$128.54		\$108.03	\$142.01	\$153.06	\$166.59
0.	Miles East of 15 on Toledo/Vader Road Toledo, WA 98591 L1 170 Tons W/IB10 W/IB15 L2 170 Tons			\$94.05 \$120.63 \$129.25		\$100.89	\$134.65	\$145.70	\$159.23
7.	Packwood Maintenance Site, MA 3 Milepost L1 170 Tons W/IB10 W/IB15 L2 170 Tons			\$87.50 \$113.68 \$125.53		\$112.37	\$146.49	\$157.54	\$171.07
8.	Raymond Maintenance Site, MA 3 103 5 th Street Raymond WA L1 50 Tons W/IB10 W/IB15 L2 50 Tons			\$94.59 \$123.04 \$134.81		\$111.23	\$145.31	\$156.36	\$169.89
9.	Naselle Maintenance Site, MA 3 SR 4, MP 4.94, North Side Naselle WA L1 50 Tons W/IB10 W/IB15 L2 50 Tons			\$97.37 \$126.96 \$138.78		\$108.61	\$141.58	\$152.63	\$166.16

		Contractor A (Cryotech)	Contractor B (UAP NW)	Contractor C (ChemDust)	Contractor D (Cargill)	Contractor E (American W)	Contrac	tor E (Amer CalBan	ican W)
		-					C80	C70	C60
10.	Goldendale Maintenance Site, MA 4 1261 Scalehouse Road Goldendale WA L1 150 Tons W/IB10 W/IB15 L2 150 Tons S2 25 Tons			\$83.83 \$108.32 \$117.23	\$165.85	\$84.65	\$120.99	\$132.04	\$145.52
10a.	Goldendale SR 97 MP 27.1 Goldendale WA L1 50 Tons W/IB10 W/IB15 L2			\$85.25 for 6500 gal and \$93.53 for 5,000 gal \$110.25 \$119.14		\$86.00	\$125.00	\$137.00	\$150.79
11.	Bingen Bingen Maintenance MP 66 SR 14 L1 100 Tons W/IB10 W/IB15 L2 100 Tons S2 50 Tons Cathlamet Maintenance Site, MA 3			\$87.82 \$112.62 \$121.16	\$162.85	\$88.06	\$124.51	\$135.56	\$149.09
12.	Cathlamet Maintenance Site, MA 3 SR 4 MP 36.4 South Side Cathlamet WA L1 125 Tons W/IB10 W/IB15 L2 125 Tons			\$95.71 \$126.44 \$138.42		\$105.20	\$138.06	\$149.11	\$162.64

		Contractor A (Cryotech)	Contractor B (UAP NW)	Contractor C (ChemDust)	Contractor D (Cargill)	Contractor E (American W)	Contrac	tor E (Amer CalBan	ican W)
13.	Woodland Maintenance Facility 1610 Downriver Drive Woodland, WA 98674						C80	C70	C60
	L2 CalBan					\$98.48	\$132.80	\$143.18	\$157.71
14.	Satus Pass SR97 MP 27.1								
	L1 Freezgard IB4			\$84.53					
15.	Stevenson SR MP L1 Freezgard IB4			\$89.86					
	L2 CalBan					\$98.48	\$132.80	\$147.18	
	South Central Region Product, Delivery Locations & Minimums								
1.	Camp Mason Maintenance Site, MA 1 Exit 42 off I-90, Go South, Cross River, Shop on Right S1 1,000 Tons L1 120 Tons W/IB10 W/IB15 L2 120 Tons		\$158.00	\$90.45 \$106.24 \$115.16			\$127.71	\$138.76	\$152.29
2.	Easton Maintenance Site, MA 1 Exit 71, off I-90, Go South to Stop Sign, Turn Left, Shop on Right								
	S1 2,000 Tons L1 Tons		\$158.00					\$136.10	
3.	Bullfrog Maintenance Shop South Bullfrog Road Cle Elum, WA 98922							φ150.10	
	L1 110 Tons W/IB10 W/IB15			\$87.33 \$102.36 \$111.22		405.51	0100 01	0100 0.5	01.45.10
	L2 110 Tons S1 1,000 Tons		\$158.00			\$85.51	\$122.91	\$133.96	\$147.49

		Contractor A (Cryotech)	Contractor B (UAP NW)	Contractor C (ChemDust)	Contractor D (Cargill)	Contractor E (American W)	Contrac	tor E (Amer CalBan	ican W)
							C80	C70	C60
4.	Ellensburg Maintenance Site, MA 1 749 Cascade Way Exit off I-90, go North into town on Cascade Way, Shop on Left on Cascade Way								
	L1 110 Tons		\$158.00	\$84.93 \$101.08 \$109.97		\$82.72	\$120.03	\$131.08	\$144.61
5.	Selah Maintenance Site, MA 2 SR 82, Exit 29 to East Selah Road 900 East Selah Road L1 50 Tons			\$85.97					
	W/IB10 W/IB15 L2 170 Tons S2 250 Tons			\$99.66 \$108.34	\$159.70	\$79.82	\$117.05	\$128.10	\$141.63
6.	Rimrock Maintenance Site, MA 2 SR 410, ¼ Mile West of SR 12/410 Jct. 5 Miles West of Naches								
	S2 150 Tons				\$162.70			¢122.52	
7.	L1 Tons Cottonwood Maintenance Site, MA 2 SR 410, MP 99 21 Miles West of Naches S1 50 Tons		\$158.00					\$132.52	
	S1 50 Tons S2 50 Tons		\$138.00		\$162.85				
8.	Toppenish Maintenance Site, MA 2 1/4 Mile West of Intersection of SR 97 & Fort Road Toppenish WA								
	L1 50 Tons W/IB10 W/IB15			\$86.34 \$99.13 \$107.78		477 65	01140	0125 0 6	\$120.20
	L2 170 Tons					\$77.65	\$114.81	\$125.86	\$139.39

		Contractor A (Cryotech)	Contractor B (UAP NW)	Contractor C (ChemDust)	Contractor D (Cargill)	Contractor E (American W)	Contrac	tor E (Ameri CalBan	can W)
							C80	C70	C60
	S2 200 Tons				\$164.85				
9.	Granger Maintenance Site, MA 2 Mile East of Intersection of SR 82 & SR 223 (Intersection of County Roads: Wine Country 7 Beam Road) Granger WA								
	S2 50 Tons				\$164.85				
10.	Ice Harbor Maintenance Site, MA 3 SR 124, MP 7.5 7 ½ Miles East of SR 12 Jct.								
	S1 25 Tons S2 25 Tons		\$158.00		\$160.85				
11.	Patterson Maintenance Site, MA 3 SR 14, MP 170.2 10 Miles West of SR 14 & I-82 Jct.								
	S1 25 Tons S2 25 Tons		\$158.00		\$161.85				
12.	Plymouth Maintenance Site, MA 3 SR 179.96, MP 179.96 1 Mile West of SR 14 & I-82 Jct.								
	S1 25 Tons S2 25 Tons		\$158.00		\$161.85				
13.	Bedrock Maintenance Site, MA 3 SR 221, MP 9.9 10 Miles North of SR 14 & SR 221 Jct.								
	S1 25 Tons S2 25 Tons		\$158.00		\$161.85				

		Contractor A (Cryotech)	Contractor B (UAP NW)	Contractor C (ChemDust)	Contractor D (Cargill)	Contractor E (American W)		tor E (Amer CalBan	ŕ
							C80	C70	C60
14.	Prosser Maintenance Site, MA 3 SR 221 & Sales Yard Road ½ Mile South of SR 22 & SR 221 Jct.								
	L1 110 Tons		\$158.00	\$83.01 \$97.85 \$106.72	\$161.85	\$77.65	\$113.31	\$124.36	\$137.89
15.	Mesa Stockpile Site, MA 3 SR 395, MP 45.86 1/10 Mile East of NB off-ramp of Interchange S1 25 Tons S2 25 Tons		\$158.00		\$161.85				
16.	Connell Maintenance Site, MA 3 SR 260, MP 6.9 ½ Mile North of SR 260 on Columbia Street S1 25 Tons S2 25 Tons L1 25 Tons L1 25 Tons		\$158.00	\$78.27 for 35 ton orders \$80.12 for 25 ton orders	\$161.85	\$78.70	\$114.20	\$125.30	\$138.90
17.	Kiona Stockpile Site, MA 3 SR 82, MP 96.72 1/10 Mile East of SR 225 Jct. on SR 224 S1 25 Tons S2 25 Tons		\$158.00		\$161.85				
18.	Bird House Maintenance Site, MA 3 SR 182, MP 207 2/10 Mile South of SR 182 on Kennedy Road S1 25 Tons S2 25 Tons		\$158.00		\$161.85				

		Contractor A (Cryotech)	Contractor B (UAP NW)	Contractor C (ChemDust)	Contractor D (Cargill)	Contractor E (American W)	Contrac	tor E (Amer CalBan	ican W)
							C80	C70	C60
19.	Locust Grove Maintenance Site, MA 3 SR 82, MP 114.22 1/10 Mile East SR 82 at Locust Grove Road S1 25 Tons S2 25 Tons		\$158.00		\$161.85				
20.	Pasco Maintenance Site, MA 3 SR 182, MP 11.5 1816 North 4 th Avenue Pasco WA L1 220 Tons		\$158.00	\$79.47 \$95.04 \$104.23	\$161.85	\$75.20	\$110.63	\$121.68	\$135.21
21.	Wallula Stockpile Site, MA 4 SR 12, MP 308 ½ Mile East of SR 12 & SR 730 Jct. S1 30 Tons		\$158.00						
22.	Walla Walla Maintenance Site, MA 4 ½ Mile off SR 12 at MP 340.54 North off Highway onto "G" Street L1 90 Tons W/IB10 W/IB15 L2 20 Tons S1 30 Tons S2 30 Tons S3 30 Tons		\$158.00	\$81.60 \$97.46 \$106.52	\$161.85 \$191.85	\$75.20	\$113.31	\$124.36	\$137.89

		Contractor A (Cryotech)	Contractor B (UAP NW)	Contractor C (ChemDust)	Contractor D (Cargill)	Contractor E (American W)	Contrac	tor E (Amer CalBan	ican W)
		` ,	,	`	· · · · · · ·	,	C80	C70	C60
23.	Prescott Maintenance Site SR 124, SR 125 Stockpile Site, MA 4 SR 124 & 125 Jct. Approx. 1/8 Mile West on South Side of SR 124 L1 30 Tons W/IB10 W/IB15 L2 30 Tons S1 30 Tons		\$158.00	\$82.20 \$98.28 \$107.37		\$75.20	\$113.31	\$124.36	\$137.89
24.	Dayton Maintenance Site, MA 4 SR 12, MP 366.5, South Side Western Edge of City of Dayton L1 30 Tons W/IB10 W/IB15 L2 30 Tons S1 30 Tons S2 10 Tons		\$158.00	\$75.82 \$94.08 \$103.29	\$189.00	\$78.44	\$114.59	\$125.64	\$139.17
25.	Delaney Stockpile Site, MA 4 SR 12, MP 381.2, South Side Approx. 13 Miles East of City of Dayton S1 30 Tons		\$158.00						
26.	Dodge Jct. Stockpile Site, MA 4 SR 12, MP 390, North Side Approx. 12 Miles West of City of Pomeroy S1 30 Tons		\$158.00						
27.	Pomeroy Maintenance Site, MA 4 SR 12, MP 405.2, South Side Approx. 1.5 Miles East of City of Pomeroy L1 90 Tons W/IB10 W/IB15 L2 90 Tons S1 60 Tons		\$158.00	\$77.37 \$94.08 \$103.26		\$82.07	\$118.33	\$129.38	\$142.91

		Contractor A (Cryotech)	Contractor B (UAP NW)	Contractor C (ChemDust)	Contractor D (Cargill)	Contractor E (American W)	Contrac	tor E (Amer CalBan	ican W)
		(Cryoteen)	(6/11/11/1/)	(Chembust)	(Curgin)	(zimerican vv)	C80	C70	C60
	S2 10 Tons				\$190.10				
28.	Clarkston Maintenance Site, MA 4 SR 12, MP 432.6, South Side First Building of SR 12 Entering the City of Clarkston L1 30 Tons W/IB10 W/IB15 L2 30 Tons S1 30 Tons S2 10 Tons		\$158.00	\$76.49 \$95.13 \$104.29	\$190.00	\$85.17	\$121.53	\$132.58	\$146.11
29.	Anatone Maintenance Site, MA, MA SR 129, MP 17.4, West Side Approx. 25 Miles South of Clarkston S1 60 Tons S2 10 Tons S3 10 Tons		\$158.00		\$195.00 \$221.00				
30.	Grand Ronde Stockpile Site, MA 4 SR 129, MP 4.3 Approx. 13 Miles South of City of Anatone S1 30 Tons S2 10 Tons S3 10 Tons		\$158.00		\$196.80 \$221.00				
31.	Stevenson Site SR 14 MP 43.2 Stevenson, WA L1 W/IB10 W/IB15			\$89.86 for 6,500 gal \$100.80 for 5,000 gal \$133.93 for 2,500 gal. \$114.92 \$123.26					

		Contractor A (Cryotech)	Contractor B (UAP NW)	Contractor C (ChemDust)	Contractor D (Cargill)	Contractor E (American W)	Contrac	tor E (Amer CalBan	ican W)
							C80	C70	C60
	Eastern Region Product, Delivery Locations & Minimums								
1.	Spokane Maintenance Area, MA 1 North 12223 SR 395 Spokane WA								
	L1 500 Tons		\$158.00	\$74.63 \$93.22 \$102.33	\$199.90	\$84.72	\$122.77	\$134.82	\$148.35
2.	Washtucna Maintenance Site, MA 2 SR 26 & SR 261 Jct. North Side S1 25 Tons		\$160.00						
3.	Garfield Maintenance Site, MA 2 1/2 Mile South of Garfield on SR 27 West Side								
	S1 25 Tons		\$160.00						
4.	Colfax Maintenance Site, MA 2 SR 195, MP 44, East Side S1 25 Tons		\$160.00						
5.	Dusty Maintenance Site, MA 2 SR 26, MP 117, North Side S1 25 Tons		\$160.00						
6.	Pullman Maintenance Site, MA SR 270, MP 1.5, North Side Pullman WA								
7.	S1 25 Tons Rosalia Maintenance Site, MA 2 SR 195, MP 62.5 SR 195 & SR 271 Jct.		\$160.00						

		Contractor A (Cryotech)	Contractor B (UAP NW)	Contractor C (ChemDust)	Contractor D (Cargill)	Contractor E (American W)		tor E (Amer CalBan	
	S1 85 Tons		\$160.00				C80	C70	C60
			\$100.00						
8.	Ritzville Corral Maintenance Site, MA 3 I=90, MP 220 SR 395 & I-90 Jct.								
	S1 225 Tons		\$160.00						
9.	Sprague Maintenance Site, MA 3 SR 23 & I-90 Jct., on SR 23								
	S1 125 Tons		\$160.00						
10.	Baurer Coulee Pit, MA 3 SR 21, MP 12.6, West Side								
	S1 25 Tons		\$160.00						
11.	Odessa West Pit, MA 3 SR 28, MP 92.6, North Side								
	S1 80 Tons		\$160.00						
12.	Morrison Pit, MA 3 SR 231, MP 27.8, West Side								
	S1 25 Tons		\$160.00						
13.	Wilbur Airport Pit, MA 3 SR 2, MP 220.2, South Side ½ Mile West of SR 2, & SR 21 Jct.								
	S1 25 Tons		\$160.00						
14.	Davenport East Pit, MA 3 SR 25, MP .02, Just East of Davenport								
	S1 125 Tons		\$160.00						
15.	Davenport Maintenance Division 1407 Morgan Street Davenport WA 99122								
	L1 100 Tons W/IB10 W/IB15			\$77.69 \$96.44 \$106.22					
	L2 100 Tons					\$84.20	\$120.99	\$132.04	\$145.57

		Contractor A (Cryotech)	Contractor B (UAP NW)	Contractor C (ChemDust)	Contractor D (Cargill)	Contractor E (American W)	Contrac	tor E (Amer CalBan	ican W)
		-			_		C80	C70	C60
16.	Hunters Maintenance Site, MA 4 SR 25, MP 41.81, West Side		\$1.50.00						
17	S1 43 Tons		\$160.00						
17.	Sheep Creek Maintenance Site, MA 4 SR 25, MP 114.5		¢1.c0.00						
10	S1 70 Tons		\$160.00						
18.	Ione Maintenance Site, MA 4 SR 31, East Side .3 Mile North of Ione								
	S1 230 Tons		\$160.00						
19.	Barstow Maintenance Site, MA 4 SR 395, MP 252.9, East Side								
	S1 200 Tons S3 25 Tons		\$160.00		\$190.45				
20.	Loon Lake/Valley Maintenance Site, MA 4 SR 395, MP 197, East Side								
	L1 200 Tons W/IB10 W/IB15 L2 200 Tons S1 160 Tons		\$160.00	\$79.07 \$99.32 \$108.36		\$87.82	\$126.33	\$137.38	\$150.91
21.	Colville Maintenance Site, MA 4 SR 395, MP 229.9, East Side								
	L1 200 Tons		\$160.00	\$81.91 \$102.85 \$110.76		\$94.96	\$130.59	\$141.64	\$155.17
22.	Hall Creek Stockpile Site, MA 4 SR 20, MP 310, South Side								
	S1 100 Tons		\$160.00						

		Contractor A (Cryotech)	Contractor B (UAP NW)	Contractor C (ChemDust)	Contractor D (Cargill)	Contractor E (American W)	Contractor E (American W) CalBan		
		(1)					C80	C70	C60
	S3 25 Tons				\$190.85				
23.	26-Mile Stockpile Site, MA 4 SR 21, MP 110.3, East Side								
	S1 35 Tons S3 25 Tons		\$160.00		\$190.85				
24.	Republic Maintenance Site, MA 4 SR 21, MP 132.0 NW Side								
	L1 200 Tons W/IB10 W/IB15			\$83.30 \$104.50 \$112.46					
	L2 200 Tons S1 150 Tons		\$160.00	\$112.40		\$102.65	\$136.46	\$147.51	\$161.04
	S3 25 Tons				\$195.85				
25.	Trout Lake Maintenance Site, MA 4 SR 20, MP 336.87, North Side								
	S1 70 Tons		\$160.00						
	Unloading Equipment: \$55.00 Per Hour Not to exceed \$600.00 per day. See Contractor "B"								

OFFICE OF STATE PROCUREMENT PERFORMANCE REPORT

To OSP Customers:

Please take a moment to let us know how our services have measured up to your expectations on this contract. Please copy this form locally as needed and forward to the Office of State Procurement Purchasing Manager. For any comments marked unacceptable, please explain in remarks block.

Procurement services provided: Timeliness of contract actions Professionalism and courtesy of staff Services provided met customer needs Knowledge of procurement rules and regulations Responsiveness/problem resolution Timely and effective communications	Excellent	Good	Acceptable	Unacceptable
Comments:				
Agency:				
Contract No.: 01998 Contract Title: Chemical Road Deicer	Date	e:		

Send to:

Purchasing Manager Office of State Procurement PO Box 41017 Olympia, Washington 98504-1017

PRODUCT/SERVICE PERFORMANCE REPORT

Complete this form to report problems with suppliers or to report unsatisfactory product or services. You are also encouraged to report superior performance. Agency personnel should contact suppliers in an effort to resolve problems themselves prior to completion and submission of this report.

Contract number and title: 01998 – Chemical Road Deicer							
Supplier's name:				Supplier's representative:			
PRODUCT/SERVICE:							
	Contract item quality higher than required Contract item quality lower than required. Other:			Damaged goods delivered Item delivered does not meet P.O./contract specifications			
		SUPPLIER/CONTR	ACTOR	PERFORMANCE:			
	Late delivery Incorrect invoice pricing. Other:			Slow response to problems and problem resolution Superior performance			
CONTRACT PROVISIONS:							
	Terms and conditions inadequate Specifications need to be revised Other:			Additional items or services are required. Minimum order too high.			
Briefly	describe situation:						
Briefly describe situation:							
Agency Name: Delivery Location:							
Prepared By: Phone Number:				Date: Supervisor:			
	•				•		

Send To:

Robert Paulson, Jr., C. P. M. State Procurement Officer Office of State procurement PO Box 41017 Olympia WA 98504-1017